



		Criteria from RFP		
		Not Advantageous	Advantageous	Highly Advantageous
Criteria #	Description			
9	<b>Control</b>	Proposal requires City to maintain control of the properties for more than 18 months.	Proposal requires City to maintain control of the properties for less than 18 months.	Proposal minimizes the amount of time the buildings remain under City control.
10	<b>Experience</b>	Respondent has experience with three or fewer completed projects that involve the reuse of schools or buildings of a similar scale for housing in Massachusetts.  If the respondent proposes new construction, projects must reflect experience with new construction.	Respondent has experience with three completed projects that involve the reuse of schools or buildings of a similar scale for housing in Massachusetts.  If the respondent proposes new construction, projects must reflect experience with new construction.	Respondent has experience with more than three completed projects that involve the reuse of schools or buildings of a similar scale for housing in Massachusetts.  If the respondent proposes new construction, projects must reflect experience with new construction.
11	<b>Financial Status</b>	Proposal does not include a letter of preliminary interest or bank references do not indicate a familiarity with the funding sources appropriate for a project of this size and complexity.	Letter of preliminary interest matches the needs in the pro forma and bank references indicate a familiarity with the funding sources appropriate for a project of this size and complexity.	Letter of preliminary interest matches the needs in the pro forma and bank references indicate significant expertise with the funding sources appropriate for a project of this size and complexity.
12	<b>Pro Formas</b>	Pro forma line items do not match commitment to community benefits.  Direct financial benefit to the City is lower than other proposals.	Pro forma line items appear adequate to support promised community benefits.  Direct financial benefit to the City is consistent with other proposals.	Pro forma line items indicate significant support for promised community benefits.  Direct financial benefit to the City is higher than other proposals.
13	<b>Interview</b>	Respondent cannot clearly explain the proposal in the interview and is non-responsive to the Evaluation Committee's questions.	Respondent can clearly explain the proposal and responds adequately to the Evaluation Committee's questions.	Respondent actively engages the Evaluation Committee around the proposal and the questions and demonstrates a clear ability to work with the City.

Place a Y in the appropriate box (one per row).

Arch Communities			
Not Advantageous	Advantageous	Highly Advantageous	SCORE
			NA
			NA
			NA
			NA
			NA

Place a Y in the appropriate box (one per row).

The NHP Foundation		
Not Advantageous	Advantageous	Highly Advantageous

**Total Score**

**0**



Place a Y in the appropriate box (one per row).

			Way Finders			
Criteria #	Description	SCORE	Not Advantageous	Advantageous	Highly Advantageous	SCORE
9	Control	NA				NA
10	Experience	NA				NA
11	Financial Status	NA				NA
12	Pro Formas	NA				NA
13	Interview	NA				NA
		0				0